



# Graham Hodgkin

## Associate Consultant



Graham has 25 years' experience in banking and financial services, leading in a number of successful global organisations across the UK, Europe and Asia. His experience cuts across a wide variety of functions and disciplines, including product development, client services, sales, relationship & business management and operations.

Graham was a Managing Director at Deutsche Bank in London, with responsibility for the Corporate Banking Coverage function, in addition to his role as UK & Ireland Country Head for the Global Transaction Bank. He was also heavily involved with the bank's Corporate Social Responsibility (CSR) work, and a member of the Charities Committee.

Graham is now an independent consultant whose expertise and skills add enormously to the TPC team. His energy and passion for helping people and organisations means that in addition to spending as much time as possible with his children, Isaac and Emily, he is very active in the local community, coaching the local youth football team and acting as

a parent school governor. He is also a keen golfer and recently completed his first half-marathon in support of Bowel Cancer UK.

### Specialist areas

Graham brings a unique perspective to his work, given his experience across both the financial services and third sectors. He has a reputation as an inspiring and communicative leader, with a passionate approach to driving sustainable high-performance through a coaching culture. He has proven commercial skills with an ability to influence at all levels and as a coach can support in the areas of leadership & management; personal effectiveness, organisational induction & navigation, growth management and communication.

He also now specialises in areas of social investment and social impact measurement, and is highly motivated to help bring about positive social change in the UK.

### Selection of Graham's Client Experience

- Deutsche Bank - UK Social Finance strategy through the establishment of a £10m Impact Investment Fund of Funds. This is a ground breaking initiative for an Investment Bank, covering the full spectrum of fund structure; building a pipeline of investment opportunities in social enterprises, and establishing a social impact measurement framework.
- Deutsche Bank - Delivery of a suite of transaction banking training modules for interns/graduates in financial services
- War Child and Help & Homes for Children (child protection charities) – Coaching the CEO
- Barclays Corporate - Design and delivery of a leadership programme to the FI Coverage team
- War Child and Afrikids – Charity Ambassador